



FRIEND OR FOE?

Training Crews to Identify Compatible Vegetation

Lindsey Wall & Mike Stein

GROW WITH TREES
BOOTS TO THE BOARDROOM

Objectives

In this session, participants will...

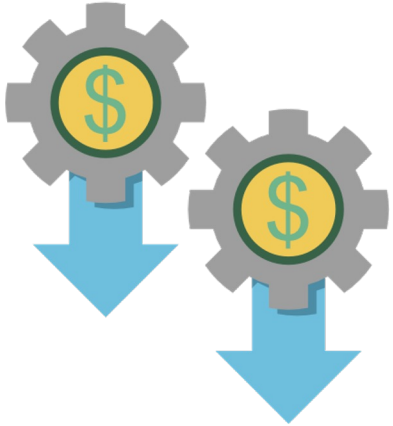
- Identify the value of training crews to identify compatible species
- Practice a method to identify plants
- Discuss strategies and tools used to facilitate training with real utility use cases
- Be able to identify over 2000 different plants



to **conservation.**



Is investing in training worth it?



**Reduced
Maintenance Cost**



**Safety and
Compliance**



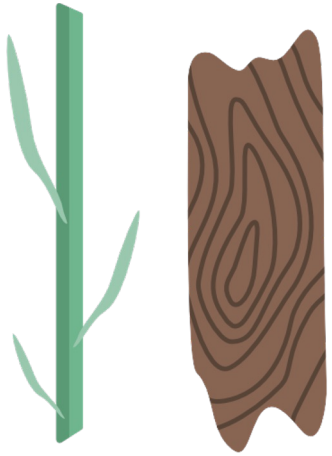
**Environmental
Stewardship**



**Aesthetic and
Community Benefits**



How do you identify a plant?



1. Study the Stem and Bark



2. Examine the Leaves



3. Observe the Flowers

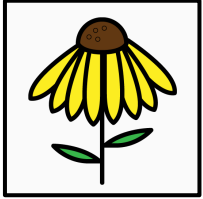


4. Check the Fruits and Seeds



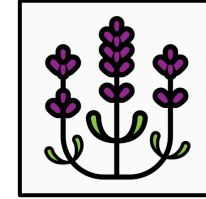
5. Consider the Habitat

Plant Families



ASTER

- ✓ Alternate or Whorled Leaf Arrangement
- ✓ Simple or Compound Leaves
- ✓ Composite Flower Heads



MINT

- ✓ Opposite Leaf Arrangement
- ✓ Toothed or Lobed Margins
- ✓ Aromatic Foliage
- ✓ Square Stems

Aster or Mint?



How would you rate your training?

1. How would you rate your training program for VM crews?
2. What are your top priorities?
3. What are your biggest obstacles?



Obstacles of Training

Turnover

Time

Lack of Experience
Leading Training

Lack of Boardroom
Buy-in

Motivation

Language Barriers

Limited Resources

Current Training is
Ineffective

Compatible Plant ID Training



Hidden in plain sight, a vibrant wildflower awaits discovery. Can you identify it from its secret details?

Strategies

Tools

How to Gain Boardroom Buy-in

- Long-Term Cost Saving
- ESD and DuSI Reporting
- Improved Safety + Reliability
- Shareholder + Customer Satisfaction
- ROWSCA

TREES & UTILITIES CONFERENCE 2024

How to Gain Boots Buy-in

- Add Training as Part of Promotions
- Make People - Plant Connection
- Increase Job Satisfaction
- Empower Crews to be Experts
- Update Contractor Specifications

TREES & UTILITIES CONFERENCE 2024

On-site Training

- Hands-on Learning
- Real-world Application
- Real-time Feedback
- Team Building

"It was apprehensive when the training was scheduled, but it was great and it allowed me another way to look at the vegetation out in the field."

TREES & UTILITIES CONFERENCE 2024

Field Guides

- Hands-on Learning
- Consistent Reference Material
- Empowers Crews to Make Decisions
- Paper is Available "Offline"

TREES & UTILITIES CONFERENCE 2024

Online Modules

- Self-Paced & Available 24/7
- Scalable & Cost Effective
- Visual & Interactive
- Customization & Consistency
- Analytics & Reporting

TREES & UTILITIES CONFERENCE 2024

Mobile Apps

- Convenient and Familiar
- Micro-learning
- Real-time Updates
- Gamification & Contests

TREES & UTILITIES CONFERENCE 2024

How to Gain Boardroom Buy-in



Long-Term Cost Saving



ESG and DJSI Reporting



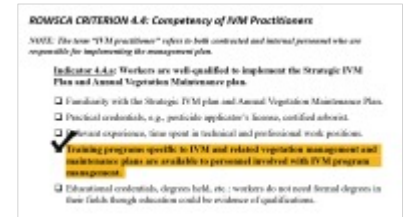
Shareholder + Customer Satisfaction



Improved Safety + Reliability



ROWSCA



ROWSCA CRITERION 4.4: Competency of IVM Practitioners

NOTE: The term “IVM practitioner” refers to both contracted and internal personnel who are responsible for implementing the management plan.

Indicator 4.4.a: Workers are well-qualified to implement the Strategic IVM Plan and Annual Vegetation Maintenance plan.

- Familiarity with the Strategic IVM plan and Annual Vegetation Maintenance Plan.
- Practical credentials, e.g., pesticide applicator’s license, certified arborist.
- Relevant experience, time spent in technical and professional work positions.



Training programs specific to IVM and related vegetation management and maintenance plans are available to personnel involved with IVM program management.

- Educational credentials, degrees held, etc.: workers do not need formal degrees in their fields though education could be evidence of qualifications.

How to Gain Boots Buy-in

Add Training as Part of Promotions

Make People – Plant Connection

Increase Job Satisfaction

Empower Crews to be Experts

Update Contractor Specifications





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Hands-on Learning

Real-world Application

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Team Building

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Field Guides

Hands-on Learning

Consistent Reference Material

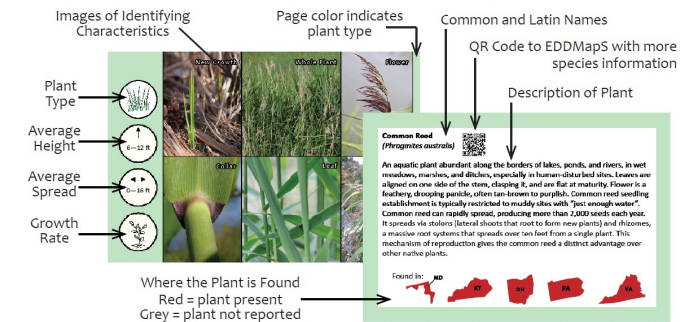
Empowers Crews to Make Decisions

Paper is Available "Offline"



How to use This Guide

The front of each card features symbols for quick plant information and images of the identifying characteristics. The back includes the plant name, description, where the plant is found, and a QR Code for additional details.



Online Modules

Self-Paced & Available 24/7

Scalable & Cost Effective

Visual & Interactive

Customization & Consistency

Analytics & Reporting



01 Liberty Utilities

📄 Pre-course Survey 7 questions

📄 Welcome to Liberty

02 VM Department Tour

📄 Welcome to the VM Department

▶ Liberty Service Territory 01:56

📄 Liberty Central Ecosystem

▶ Integrated Vegetation Management 02:26

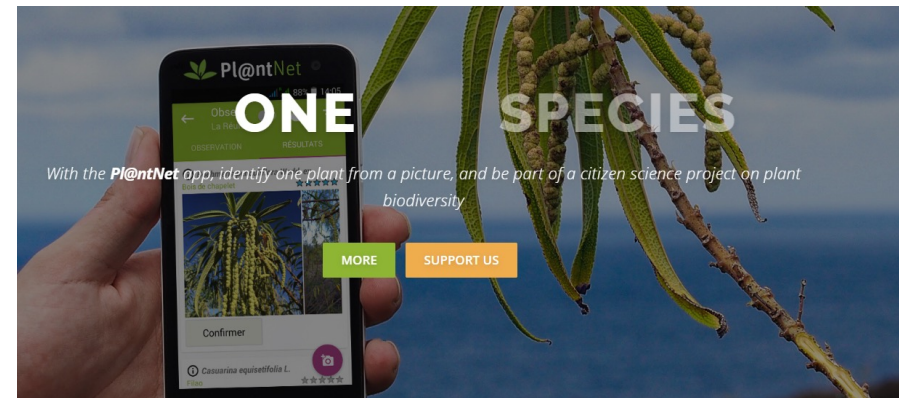
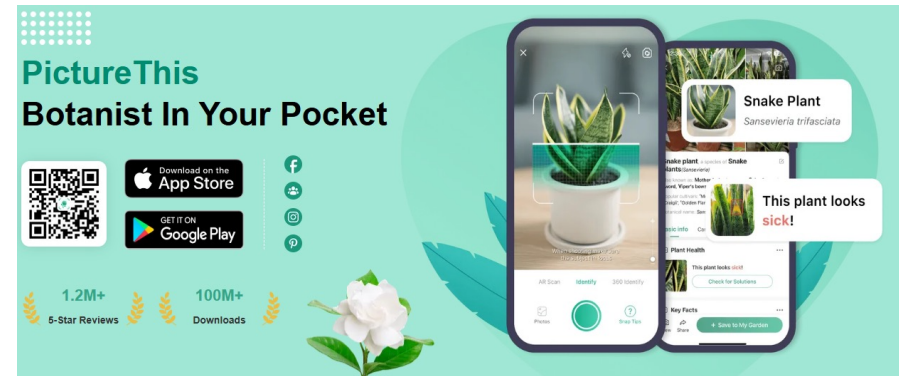
Mobile Apps

Convenient and Familiar

Micro-learning

Real-time Updates

Gamification & Contests



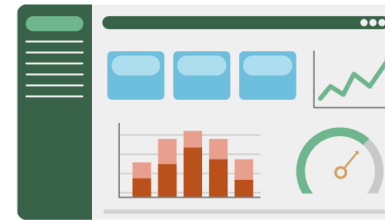
Evaluation



**Return on
Investment**



Surveys



LMS Data



KPIs

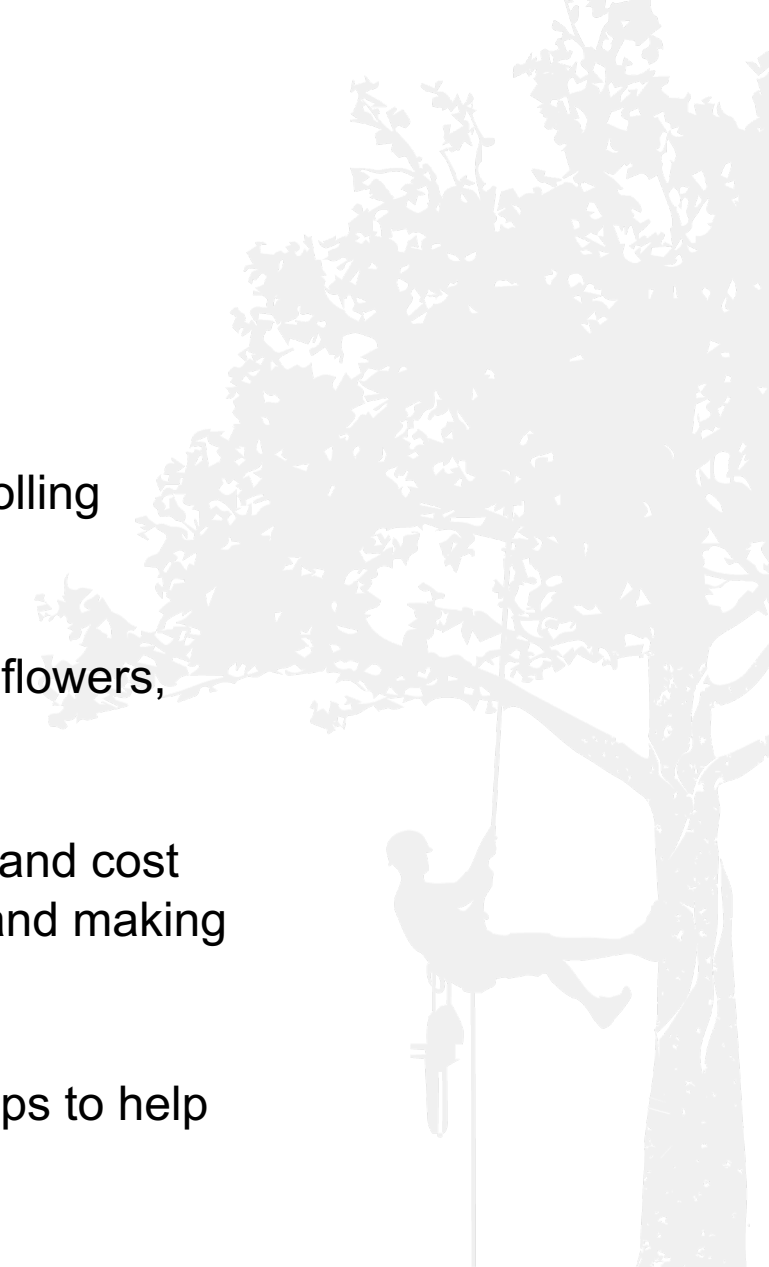
Pop Quiz! Aster or Mint?



Summary

What did we learn?

- Helping crews identify compatibles is the most cost-effective way of controlling incompatibles and enhancing the environment on your ROWs
- You can identify plants by looking for specific characteristics (stem, leaves, flowers, fruit, habitat) and plant families
- Gain buy-in for training from the boardroom by tying it into ESG reporting and cost savings and from the boots by emphasizing the people-plant connection and making competency a part of promotion
- Use tools like on-site training, field guides, online modules, and mobile apps to help facilitate training





THANKS!

Questions?

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www.GrowWithTrees.com

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